



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 39/2026

(*NEW SEASON TEAS ONLY)

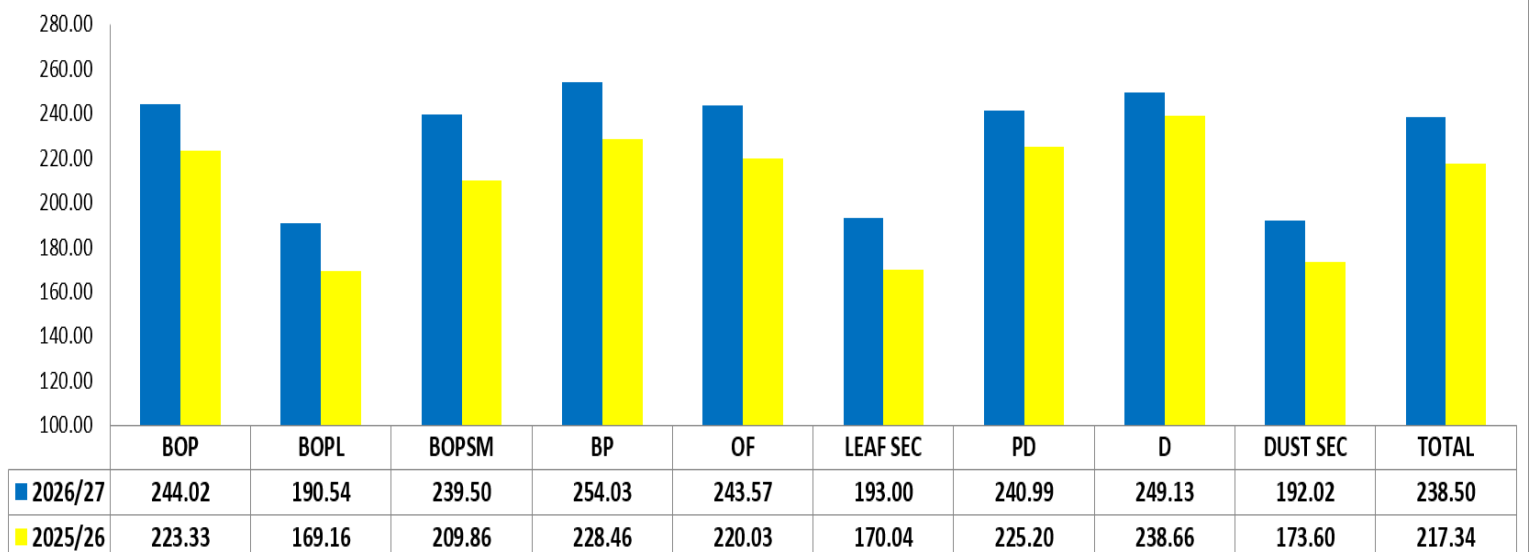
Market Report	
LEAF	DUST
* Market witnessed good demand.	* Market witnessed good demand.
* Clean/liquoring Assams sold around last.	* All sorts sold irregular and easier.
* Remainder irregular and lower.	

Buying Analysis	
LEAF	DUST
* Major blenders: Operated.	* Major blenders: Operated.
* WI: Operated on liquoring sorts.	* WI: Operated.
* Internals: Fair support.	* Internals: Fair enquiry.
* Exporters: Operated.	

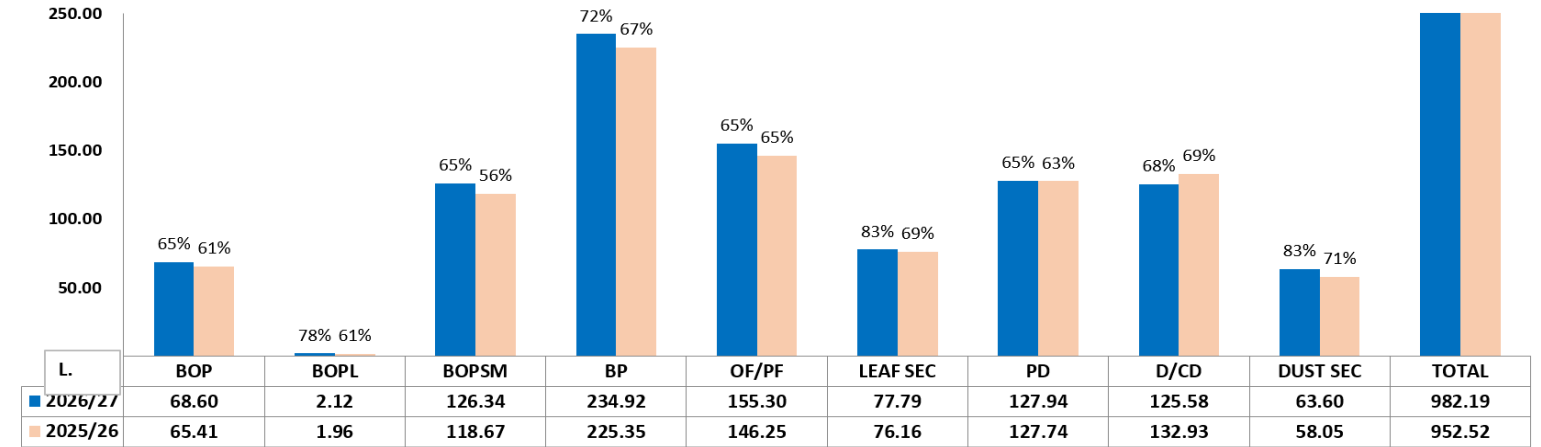
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 39		
	SALE 39	SALE 38	+/-	SALE 39	SALE 38	+/-	SALE 39	SALE 38	+/-	2026/27	2025/26	2024/25
LEAF	213.12	214.14	-1.02	198.63	198.49	0.14	255.03	262.38	-7.35	240.45	215.30	259.15
DUST	205.80	209.14	-3.35	205.32	189.63	15.69	258.67	260.56	-1.89	234.40	221.41	246.20
TOTAL	210.81	212.59	-1.78	200.84	195.47	5.37	256.32	261.78	-5.45	238.50	217.34	254.70

GTAC AUCTION AVERAGES										
SALE		Sale 32	Sale 33	Sale 34	Sale 35	Sale 36	Sale 37	Sale 38	Sale 39	
LEAF	2026/27	233.46	230.50	220.68	221.51	218.18	215.94	214.14	213.12	
	2025/26	212.20	203.28	193.31	196.73	199.21	196.00	198.49	198.63	
DUST	2026/27	228.67	229.51	223.10	217.97	217.66	216.04	209.14	205.80	
	2025/26	221.31	220.99	202.17	197.89	196.64	196.34	189.63	205.32	
TOTAL	2026/27	231.84	230.16	221.57	220.33	218.01	215.97	212.59	210.81	
	2025/26	215.11	209.33	196.52	197.12	198.34	196.11	195.47	200.84	

GTAC Grade Wise Averages Upto Sale 39



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 39

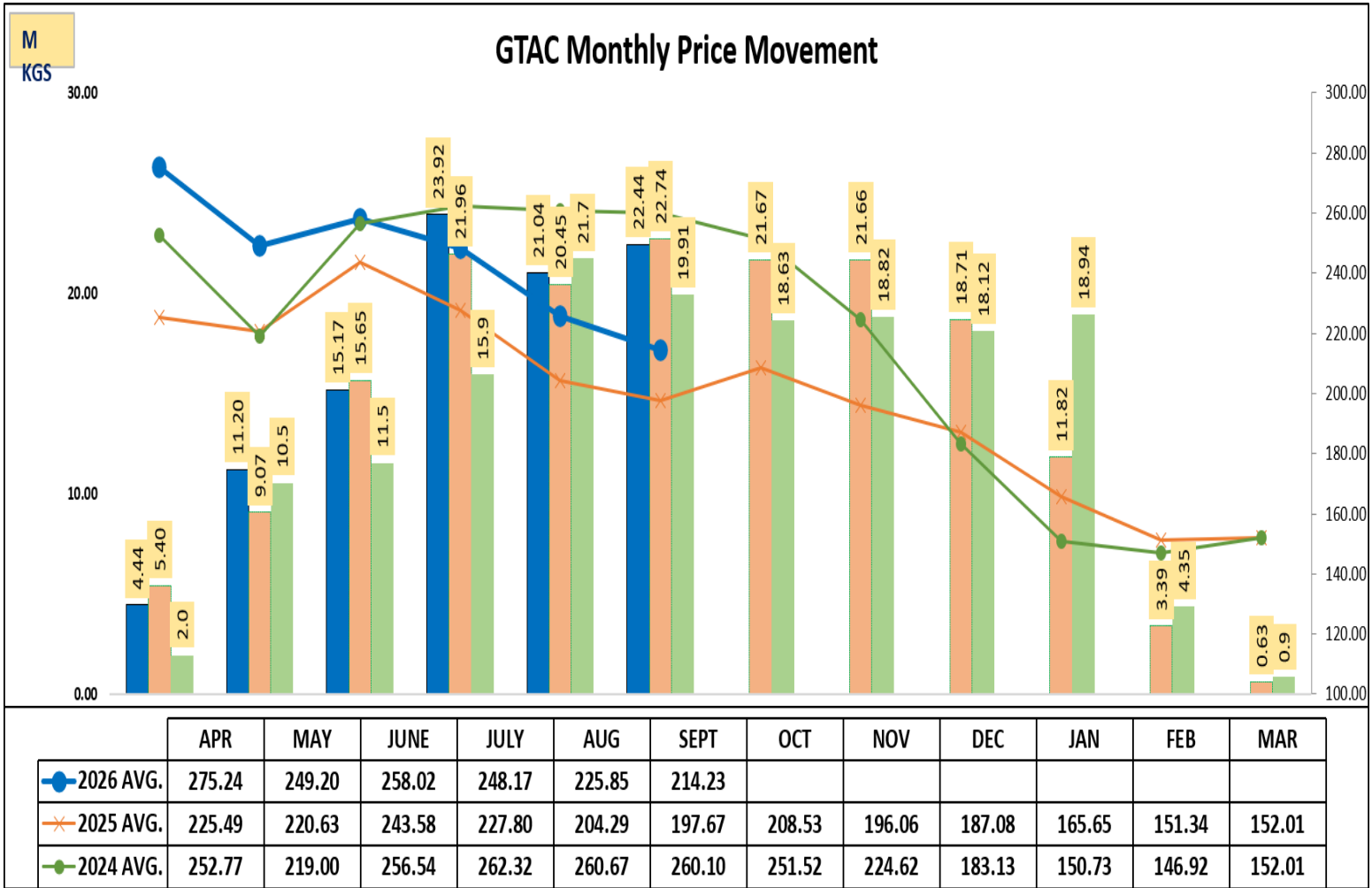


OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)												
	THIS SALE				LAST SALE				UPTO SALE 39			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	38,34,590	26,77,586	217.85	30%	37,31,223	25,50,748	219.69	32%	6,47,42,483	4,46,23,936	246.83	31%
FANNINGS	14,32,838	9,26,034	219.69	35%	14,52,771	9,92,132	217.83	32%	2,40,54,048	1,55,30,044	243.57	35%
LEAF SEC.	5,45,008	4,36,759	170.17	20%	5,05,435	4,15,705	171.28	18%	75,54,853	63,53,737	188.06	16%
LEAF TOTAL	58,12,435	40,40,380	213.12	30%	56,89,430	39,58,586	214.14	30%	9,63,51,384	6,65,07,716	240.45	31%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	21,05,006	13,86,667	218.79	34%	21,78,451	13,73,901	220.42	37%	3,82,34,780	2,53,51,940	245.02	34%
DUST SEC.	6,02,200	4,81,309	168.37	20%	4,92,016	4,03,430	170.73	18%	76,50,949	63,59,556	192.02	17%
DUST TOTAL	27,07,206	18,67,976	205.80	31%	26,70,466	17,77,331	209.14	33%	4,58,85,730	3,17,11,496	234.40	31%
TOTAL	85,19,641	59,08,356	210.81	31%	83,59,896	57,35,917	212.59	31%	14,22,37,114	9,82,19,213	238.50	31%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 39			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	58,12,435	40,40,380	213.12	30%	56,89,430	39,58,586	214.14	30%	9,63,51,384	6,65,07,716	240.45	31%
2025/26	51,81,242	37,57,726	198.63	27%	57,46,903	38,36,544	198.49	33%	9,96,35,770	6,33,79,652	215.30	36%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	27,07,206	18,67,976	205.80	31%	26,70,466	17,77,331	209.14	20914%	4,58,85,730	3,17,11,496	234.40	31%
2025/26	27,36,629	18,51,138	205.32	32%	29,56,816	19,89,887	189.63	33%	4,77,75,656	3,18,72,149	221.41	33%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	85,19,641	59,08,356	210.81	31%	83,59,896	57,35,917	212.59	31%	14,22,37,114	9,82,19,213	238.50	31%
2025/26	79,17,871	56,08,864	200.84	29%	87,03,718	58,26,431	195.47	33%	14,74,11,426	9,52,51,801	217.34	35%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 39			2026/27		UPTO SALE 39		
	SALE 39	SALE 38	2026/27	2025/26	2024/25	SALE 39	SALE 38	2026/27	2025/26	2024/25
BELOW 150	5	4	3	23	7	10	6	4	20	9
BETWEEN 151.00-200.00	41	39	29	25	15	40	44	28	25	21
BETWEEN 201.00-250.00	31	35	29	21	27	34	31	33	21	25
BETWEEN 251.00-300.00	18	18	22	17	23	12	17	21	18	20
BETWEEN 301.00-350.00	4	3	12	10	17	3	2	10	10	16
BETWEEN 351.00-400.00	1	1	4	2	9	1	0	2	4	7
ABOVE 400.00	0	0	2	1	3	0	0	1	2	2

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
41	1,38,743	71,909	2,10,652	1,17,127	46,275	1,63,402	21,616	25,634	47,250
42	1,37,782	25,291	1,63,073	1,12,675	46,462	1,59,137	25,107	-21,171	3,936
44	1,39,970	49,624	1,89,594	1,39,962	53,814	1,93,776	8	-4,190	-4,182
TOTAL	4,16,495	1,46,824	5,63,319	3,69,764	1,46,551	5,16,315	46,731	273	47,004



* Please note September 2026-27 Price is calculated on SALE 36,37,38,39 Only

GTAC BUYING FOR THE SALE 39											
	LEAF			DUST				TOTAL			
OFFER	58,12,435.1		Kgs	OFFER	27,07,205.7		Kgs	OFFER	85,19,640.8		Kgs
SOLD	40,40,381.0		Kgs	SOLD	18,67,976.0		Kgs	SOLD	59,08,357.0		Kgs
SOLD %	70%			SOLD %	69%			SOLD %	69%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	6,09,573	188.34	15%	TCPL	4,86,387	194.56	26%	TCPL	10,95,960	191.10	19%
HUL	3,95,196	210.58	10%	HUL	3,01,161	236.48	16%	HUL	6,96,357	221.78	12%
W.India	5,24,405	232.07	13%	W.India	2,73,871	221.94	15%	W.India	7,98,276	228.59	14%
WI.Pack	1,62,504	214.57	4%	WI.Pack	32,065	222.28	2%	WI.Pack	1,94,569	215.84	3%
N.India	4,84,257	203.83	12%	N.India	2,35,526	209.21	13%	N.India	7,19,783	205.59	12%
NI.Pack	5,11,296	225.20	13%	NI.Pack	67,969	199.36	4%	NI.Pack	5,79,265	222.17	10%
Packeteers	1,93,218	194.48	5%	Packeteers	87,966	159.04	5%	Packeteers	2,81,184	183.39	5%
C.India	45,137	233.05	1%	C.India	18,329	207.01	1%	C.India	63,466	225.53	1%
Exports	2,10,408	220.22	5%	Exports	42,146	172.12	2%	Exports	2,52,554	212.19	4%
Local	4,68,008	221.78	12%	Local	99,328	171.82	5%	Local	5,67,336	213.03	10%
S.India	1,00,537	211.42	2%	S.India	1,79,835	207.24	10%	S.India	2,80,372	208.74	5%
Others	3,35,842	217.85	8%	Others	43,393	195.17	2%	Others	3,79,235	215.25	6%
TOTAL	40,40,381	213.12	100%	TOTAL	18,67,976	205.80	100%	TOTAL	59,08,357	210.81	100%

GTAC ASSAM BATTING ORDER UPTO SALE 39						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	92,722	493.56	1	95,730	489.46
DECKIAJULI	2	2,11,231	481.50	4	2,81,817	399.44
HATIMARA	3	2,35,606	434.33	3	2,60,766	418.61
SOTAI	4	78,581	415.85	13	32,645	341.75
HALMARI	5	2,85,223	414.92	2	2,86,459	423.59
BANAMALIE	6	1,26,516	372.23	5	97,104	376.67
KAMARBUND	7	1,24,463	369.58	6	1,42,283	357.43
GELAKEY	8	1,68,213	365.65	10	1,80,584	346.45
DEOHALL	9	4,46,141	355.29	19	4,47,869	331.55
DEHA	10	2,37,276	351.35	18	2,15,389	332.67
DOOMNI	11	5,85,358	350.25	11	5,32,477	345.75
DOOLAHAT	12	80,170	349.89	7	1,47,154	356.38
LOHPOHIA	13	86,295	346.27	16	77,009	338.34
GHILLIDARY	14	96,199	344.33	15	1,09,748	339.36
BONPITHA	15	46,684	341.12		21,442	304.99
KEYHUNG	16	55,607	338.39	12	83,274	345.63
HUNWAL	17	40,330	338.15	8	73,202	355.95
CHARAIDEOPREMIUM	18	1,56,200	334.13	31	2,08,715	318.59
BOCHAPATHAR	19	59,932	333.66	36	71,409	316.16
DEKORAI	20	1,04,734	333.14	29	52,095	318.94
KHONA	21	1,33,073	332.56	20	1,93,733	329.31
DIROK	22	1,07,566	329.45	42	59,435	304.00
DUFLATING	23	1,05,300	328.72	14	1,33,411	341.44
HIRAJULI	24	77,101	327.21	9	89,963	353.45
BETTYBARI	25	4,94,168	324.74	34	5,59,994	317.10

* Above 30 K

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 39						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	2,30,806	507.21	1	2,13,392	496.55
DECKIAJULI	2	2,11,231	481.50	6	2,81,817	399.44
GATOONGA	3	2,32,269	471.09	2	2,04,464	444.83
MOKRUNG	4	1,00,144	438.87	5	1,01,541	411.75
HATIMARA	5	2,35,606	434.33	4	2,60,766	418.61
HALMARI	6	3,82,425	423.43	3	4,69,791	420.75
SOTAI	7	78,581	415.85	21	32,645	341.75
BEHUBOR	8	41,696	399.48	7	52,912	397.24
SALKATHONI	9	1,71,174	389.30	8	2,37,683	385.75
BANAMALIE	10	1,26,516	372.23	9	97,104	376.67
KAMARBUND	11	1,24,463	369.58	14	1,42,283	357.43
GELAKEY	12	1,68,213	365.65	17	1,80,584	346.45
DOOMURDULLUNG	13	2,69,679	365.34	13	2,68,696	359.35
HAJUA	14	2,34,286	363.58	16	2,38,644	350.52
GHILLIDARY	15	1,15,656	361.12	22	1,13,491	340.56
DEOHALL	16	4,46,141	355.29	26	4,47,869	331.55
DOOLAHAT	17	2,43,327	354.04	10	3,19,468	372.38
DEHA	18	2,37,276	351.35	25	2,15,389	332.67
DOOMNI	19	5,85,358	350.25	18	5,38,414	345.47
BORJAN	20	2,06,206	348.14	11	2,55,474	362.85
KHARIKATIA	21	3,17,254	347.03	12	2,76,838	359.96
LOHPOHIA	22	86,295	346.27	23	77,009	338.34
BORBAM	23	2,23,782	342.55	30	2,12,806	320.74
KOOMTAI(B)	24	11,58,538	341.80	20	9,12,775	343.56
BONPITHA	25	46,684	341.12		21,442	304.99

* Above 30 K

Follow us on:

